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MB2-707

Microsoft Dynamics CRM Customization and Configuration

Version 5.0

Exam A

QUESTION 1

In Microsoft Dynamics CRM, you create a custom Event entity for storing events and a custom Event Type entity for storing possible Event Types for events.

You want to store one or more of these Event Types in an Event.

What should you create?

- A. a native N:N relationship between Event and Event Type
- B. a Lookup attribute in the Event entity
- C. a Multiple Lines of Text attribute in the Event entity
- D. an Option Set attribute in the Event entity

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 2

You create a connection from Account1 to Account2 and select Referred To as the role.

You want the connection from Account2 to say Referred From. What should you do?

- A. Modify the Connection Role for Referred To so that it can only be between the record type of Account.
- B. Create workflow that will create a matching Connection with the Role of Referred From whenever a new Referred To connection is created.
- C. Modify the Connection Role for Referred To, and add a new matching connection role named Referred From that also applies to the Account.
- D. Create a dialog that the user must run to create the Connection, which prompts the user to enter both sides of the connection role.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 3

You add 20 new fields to the Lead entity in Microsoft Dynamics CRM. You also add these fields to the Account record.

You use the Generate Field Mappings feature to create the mappings between the Lead and the Account.

Which two options does Dynamics CRM check to create the mappings? Each correct answer presents part of the solution. Choose two.

- A. Field types
- B. Schema names
- C. Display names
- D. Values on option sets

Correct Answer: AB

Section: (none)

Explanation

Explanation/Reference:

QUESTION 4

You want to customize Microsoft Dynamics CRM by adding several former vendors from the account as well as the time span of the business relation between the account and these vendors.

What should you do?

- A. Add an N:N-relation between accounts and competitors.
- B. Add a manual N:N-relation between accounts and competitors, and remove the Name property of the manual intersect entity.
- C. Create a connection role named former vendor, and ensure the competitor and account record type are selected.
- D. Add an N:1-relation between accounts and competitors.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 5

You are creating a custom event entity to track trade shows. You want to associate multiple accounts with multiple events, and you want to store additional field values about the account's involvement in the event, such as number of attendees from the account.

How should you configure this relationship in Microsoft Dynamics CRM?



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- A. Create a native N:N relationship between account and event Add the additional fields to the account entity.
- B. Create a manual N:N relationship between account and event. Add the additional fields to the relationship entity.
- C. Create a 1;N relationship between event and account Add the additional fields to the event entity.
- D. Create a native N:N relationship between account and event Add the additional fields to the event entity.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 6

A user assigns an account to a specific user in Microsoft Dynamics CRM.

What are two effects of the default Parental Relationships between Account and Task and between Account and Email? Each correct answer presents a complete solution. Choose two.

- A. All tasks and emails related to this account via the to attribute are also assigned to this user.
- B. All tasks and emails related to this account via the to attribute are also shared to this user.
- C. All tasks and emails related to this account via the regarding attribute are also shared to this user.
- D. All tasks and emails related to this account via the regarding attribute are also assigned to this user.

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 7

You need a component that can combine form controls together with the possibility to expand and collapse them.

Which component should you choose?

- A. sub-grid
- B. section
- C. Quick View form
- D. tab

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 8

You want to add a drop-down list control on a form to present a fixed list of choices to the user.

Which Data Type should you use?

- A. Lookup
- B. Option Set
- C. Picklist
- D. Multiple Lines of Text

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 9

You add a Roll up field to the Microsoft Dynamics CRM Account entity to calculate the sum of related Opportunity Estimated Revenue.

How frequently will Dynamics CRM automatically recalculate the Rollup field?

- A. Once every 12 hours
- B. Once every four hours
- C. Once a day
- D. Once an hour

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 10

You create several additional attributes in Microsoft Dynamics CRM.

Which two field requirement levels can be set? Each correct answer presents a complete solution. Choose two.

- A. Business Required
- B. System Recommended
- C. System Required
- D. Business Recommended

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 11

You are creating a solution in Microsoft Dynamics CRM that has new custom entities and attributes.

Which two Data Types are supported for Calculated fields? Each correct answer presents a complete solution. Choose two.

- A. Lookup
- B. Option Set
- C. Two options
- D. Multiple Lines of Text

Correct Answer: BC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 12

You customize Microsoft Dynamics CRM for a customer. Your customer has the following requirements for custom attributes:

Users should not be able to add filters for this field in Advanced Find.

The fields should be available when customizing views.

What should you do?

- A. Remove the attribute from the Find Columns list of the Lookup view.
- B. Remove the attribute from the Find Columns list of the Quick Search view.
- C. Create a business rule to prevent the use of this attribute in Advanced Find.
- D. Change the Searchable option to No.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 13

You are a Microsoft Dynamics CRM consultant. You are assigned a new implementation.

Before you configure the customer's environment you want to set the Option Value Prefix for your solution.

In which location do you set the Option Value Prefix?

- A. system settings
- B. the Option Set
- C. your solution
- D. The publisher of your solution

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 14

You are customizing Microsoft Dynamics CRM.

Which two customization components should you publish after performing the update? Each correct answer presents part of the solution. Choose two.

- A. Application ribbon
- B. Reports
- C. Charts
- D. SiteMap

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

Reference: https://technet.microsoft.com/en-us/library/dn531193.aspx#BKMK_PublishingCustomizations

QUESTION 15

You are an independent software vendor.

You want the custom entities and custom attributes distributed by your solution to have the prefix "contoso_".

What should you do?

- A. Create new entities and attributes, and define the prefix as "contoso_".
- B. Create a new publisher, and define the publisher's prefix as "contoso".
- C. Create a new solution, and define the solution's prefix as "contoso_".
- D. Open the System Settings, and change the prefix of the organization to "contoso_".

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 16

You intend to use the following three environments when you customize Microsoft Dynamics CRM:

Sandbox
Staging
Production

Each environment represents a stage in the promotion of your work.

You need to transfer custom entities and fields between these environments.

Which mechanism should you use?

- A. data import feature
- B. Plug-in Registration tool
- C. Web Service Configuration Settings
- D. CRM Solution files

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 17

You are customizing Microsoft Dynamics CRM. You modify a sub-grid on the Account form to display field changes to a view from the Contact entity.

You publish the changes to the Account entity and then add all of the necessary components to a solution. You export the solution from the development environment, import it into the production environment and publish all changes.

Users report that they cannot see the changes made to the sub-grid view on the Account form.

Which two actions would have prevented this problem? Each correct answer presents a complete solution. Choose two.

- A. Creating the new solution as a managed solution before exporting from the development environment
- B. Publishing all components before exporting the solution from the development environment
- C. Publishing the contact entity before exporting the new solution from the development environment
- D. Scheduling the import and publishing of the solution in production to prevent it from disrupting normal system operation

Correct Answer: BC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 18

You need to configure a new chart for the sales team by using the chart designer tools in the user interface.

Which two designs can you configure? Each correct answer presents a complete solution. Choose two.



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- A. The colors that will be used when the chart is displayed
- B. The records the chart will include
- C. The entity that contains the data you want to display
- D. The chart type that will provide the best display for the type of data

Correct Answer: CD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 19

A user from the sales team is transitioning into the service department. The user has both Sales Representative and Customer Service Representative security roles.

The user's default pane and default dashboard need to be set.

What should you do?

- A. Change the user's Business Unit to Customer Service, and then have the user set the default pane and dashboard in the user options.
- B. Locate the user's desired pane and dashboard in the Default Solution components, and set it as the default.
- C. Recommend that the user set the default pane in the user options, open the desired dashboard, and set the dashboard as the default
- D. Locate the user's desired dashboard, and enable security roles for it. Assign the Sales Representative role to the dashboard.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

QUESTION 20

You are a Microsoft Dynamics CRM specialist for an organization. The marketing and sales teams at the organization exist within different business units.

Your organization decides that a marketing employee's personal chart could be very useful to the sales team.

You need to distribute this chart to the sales team but not to the marketing team. No users currently have privileges to create personal charts.

What should you do?

- A. Share the chart with the sales team.
- B. Copy the chart by using Save As, and assign the copy to the sales team business unit.
- C. Export the chart and distribute the file to sales team users.
- D. Convert the chart into a system chart.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

<http://blog.crmguru.co.uk/2015/02/05/special-privileges-in-crm-security-roles/>

QUESTION 21

You are creating charts for a dashboard in Microsoft Dynamics CRM.

Which three types of charts can you use for multi-series charts? Each correct answer presents a complete solution. Choose three.

- A. Column

- B. Pie
- C. Funnel
- D. Line
- E. Area

Correct Answer: ADE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 22

You are a customer service manager. You create a personal dashboard that contains one system chart and two personal views.

You need to make this dashboard available to the rest of the organization.

What should you do?

- A. Assign a security role to your dashboard, and then assign the security role to the rest of the users or teams in the organization.
- B. Convert the personal dashboard to a system dashboard, and then publish it.
- C. Share your personal dashboard and the two personal views with the rest of the users or teams in the organization.
- D. Add your personal dashboard to a Solution and export it. Re-import it as a system dashboard.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 23

You are a Microsoft Dynamics CRM consultant for a small business.

Your client asks you to create a custom entity named Event Type. This entity needs to support business process flows, notes, document management and offline capability for Dynamics CRM for Outlook.

Which two custom entity options in your solution cannot be disabled after they are enabled? Each correct answer presents a complete solution. Choose two.

- A. Offline capability for Dynamics CRM for Outlook
- B. Document management
- C. Notes
- D. Business process flows

Correct Answer: CD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 24

You are creating a custom entity named Transaction. This entity needs to be an available activity that you can create from the contact entity.

What should you do to configure the entity?

- A. Create a 1:N relationship between the contact and transaction entities.
- B. Check the Display inactivity menus check box on the transaction entity customization form.
- C. Check the Define as an activity entity check box on the transaction entity customization form.
- D. Check the Activities check box on the transaction entity customization form.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 25

You are creating a custom entity.

Which two Primary Field properties can be changed when the entity is created? Each correct answer presents a complete solution. Choose two,

- A. Maximum Length
- B. Schema Prefix
- C. Field Requirement
- D. Data Type

Correct Answer: AC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 26

You are customizing Microsoft Dynamics CRM.

What should you do before you delete a custom entity?

- A. Delete the shares for records of this entity.
- B. Check whether the entity has any component dependencies.
- C. Remove the entity ownership.
- D. Remove the entity from any security role.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 27

You are customizing Microsoft Dynamics CRM.

You want to create a new custom entity Project You need to be able to assign owner teams to it.

Which ownership type should you use?

- A. Access team
- B. Organization
- C. Owner team
- D. User or team

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 28

You want users to be able to access a custom entity from Microsoft Dynamics CRM for Tablets.

Which two actions should you perform? Each correct answer presents part of the solution. Choose two.

- A. Add the entity to at least one SiteMap area.
- B. Create a new form to Mobile.
- C. Enable the CRM for Tablets check box.
- D. In Managed Properties, set New forms can be created to Yes.

Correct Answer: AC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 29

You are creating a new business process flow for a custom Event entity.

You create the new process and select business process flow from the Category list but you cannot find the Event entity in the Entity list.

What should you do?

- A. Activate the new business process flow to refresh the Entity list
- B. Save the new business process flow to refresh the Entity list.
- C. Configure the entity to display in the Settings area, and then publish it
- D. Configure the entity to enable business process flows, and then publish it

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 30

You are creating a new business rule.

You need to ensure that the Actions you add to the rule are required to happen on all forms, including the Quick Create form.

What should you do?

- A. Add a condition to the business rule that it must apply to all forms.
- B. Set the Scope field on the business rule to All Forms.
- C. Use a formula on the business rule to specify the number of forms.
- D. Under set field value, set the value to All Forms.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 31

You are configuring user access in Microsoft Dynamics CRM.

You need each account to have a unique group of people who have write permissions to the account.

What should you do?

- A. Have Dynamics CRM automatically create access teams for each record, and manually share the account with the appropriate
- B. Create an owner team, and assign the accounts to the owner team.
- C. Create an access team template, and add to the account form a sub-grid that references the access team template.
- D. Manually create an access team record for each account and assign the account to the access team.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 32

You are creating a security role in Microsoft Dynamics CRM.

You want users with the role to be able to add notes to cases.

Which two privileges should you add to the role? Each correct answer presents part of the solution. Choose two.

- A. Append privilege on cases
- B. Append privilege on notes
- C. Append To privilege on cases
- D. Append To privilege on notes

Correct Answer: BC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 33

An organization acquires your company.

You need to change the root business unit in Microsoft Dynamics CRM.

What should you do?

- A. Rename the root business unit with the new company name.
- B. Create a new business unit and reassign it as the root business unit.
- C. Rename the organization in the System Settings.
- D. Create a new business unit and re-parent the original root business unit

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

QUESTION 34

You are adding a Personal Identification Number field to the contact entity.

Users should be able to add data to this field when a contact record is created but should not be able to read or modify it after the contact is created.

Which two actions should you perform? Each correct answer presents part of the solution. Choose two.

- A. Enable field security on the Personal Identification Number field customization.
- B. In the users' Security Role, grant an Organization level Create permission for the Contact entity.
- C. In the field security profile for the users, set the Personal Identification Number Create permission to Yes, the Update permission to Yes, and the Read permission to No.
- D. In the field security profile for the users, set the Personal Identification Number Create field permission to Yes, the Update permission to No, and the Read permission to No.

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 35

You create a new solution for your company in Microsoft Dynamics CRM.

At which three levels can you configure auditing? Each correct answer presents a complete solution. Choose three

- A. User
- B. Attribute
- C. Business unit
- D. Entity
- E. Organization

Correct Answer: BDE

Section: (none)

Explanation

Explanation/Reference:

QUESTION 36

You have a System View that contains all active accounts. You want a similar view that also includes inactive accounts.

You need to create a copy of the System View.

What should you do?

- A. While viewing the System View, select Save As, and give the new view a name.
- B. When viewing the list of System Views for the Accounts, select Copy View, and give the copy a name.
- C. While editing the System View, select Save As, and give the new view a name.
- D. While editing the System View, select Copy View, and give the copy a name.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Reference: <https://technet.microsoft.com/library/dn509578.aspx>

QUESTION 37

You are editing the Open Leads system view.

You need to modify it so that it includes Business Phone and Mobile Phone.

What should you do?

- A. Use the arrows to determine where the Business Phone and Mobile Phone should be located. Click Add Columns to insert the columns in that position.
- B. Use Add Columns to add the Business Phone and Mobile Phone. Click View Properties to set the column position's numeric value.
- C. Use Add Columns to add the Business Phone and Mobile Phone, and then use the arrows to arrange the new fields as desired.
- D. Use Add Columns to add the Business Phone and Mobile Phone, and then use Configure Sorting to modify how the columns are sorted.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

QUESTION 38

A salesperson reports that quick find searches on accounts are taking too long.

Which two best practices should you suggest to the salesperson? Each correct answer presents a complete solution. Choose two.

- A. Add a find field to the view.

- B. Ensure there is not an asterisk (*) at the beginning of the search term.
- C. Ensure there is an asterisk (*) at the beginning of the search term.
- D. Create a personal view.

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 39

You need to delete a custom Public View from the System View area in Microsoft Dynamics CRM so that the Public View does not appear to any users.

Which two preliminary actions should you perform? Each correct answer presents a complete solution. Choose two.

- A. Ensure that the view is included in an unmanaged solution.
- B. Verify that a different default view is set
- C. Verify that all dependencies are removed from the view.
- D. Ensure that the view was created by you.

Correct Answer: AB

Section: (none)

Explanation

Explanation/Reference:

QUESTION 40

A user opens the Contact List Member view to see the contacts that are in a Marketing List.

Which view type is Contact List Member?

- A. Associated view
- B. Quick Find view
- C. Public view
- D. Lookup view

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

QUESTION 41

You are performing an initial deployment of Microsoft Dynamics CRM. You create a view named Local Contacts.

You want this view to be the default view for all users.

What should you do?

- A. From the customization area, select the System View, and select Set Default
- B. Under system settings, configure the System View as default view for all users.
- C. While viewing the System View, put the view to set it as default for all users.
- D. When creating the System View, select the Default View type before saving the view.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Reference: <http://www.microsoft.com/en-US/dynamics/crm-customer-center/create-or-edit-a-public-view-for-an-entity.aspx>

QUESTION 42

You want to reduce the amount of data stored in auditing in Microsoft Dynamics CRM.

Your Dynamics CRM environment has multiple audit logs. You need to delete at least one audit log.

What should you do?

- A. Select the most recent audit log, and click delete.
- B. Create a bulk delete job, and select the audit entity.
- C. Select the oldest audit log, and click delete.
- D. Select multiple audit logs, and click delete.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Ref: https://technet.microsoft.com/en-us/library/dn683569.aspx#BKMK_Method10

QUESTION 43

You are configuring user access in Microsoft Dynamics CRM.

You need several accounts to have a fixed group of people who have extensive permissions to these accounts.

What should you do?

- A. Have Dynamics CRM automatically create access teams for each record, and then manually share the account with the appropriate team.
- B. Create an access team template, and add to the account form a sub-grid that references the access team template.
- C. Manually create an access team record, and assign the account to the access team.
- D. Create an owner team, and assign the accounts to the owner team.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://www.microsoft.com/en-us/dynamics/crm-customer-center/create-or-edit-a-team.aspx>

<http://blog.customereffective.com/blog/2014/02/exploring-a-new-feature-of-crm-2013-access-teams.html>

QUESTION 44

Your organization uses the Manager hierarchy security model in Microsoft Dynamics CRM.

You need to grant a sales manager access to records owned or shared with a salesperson.

Which two conditions must be met? Each correct answer presents part of the solution. Choose two.

- A. The manager has the Sales Manager security role.
- B. The salesperson has the Salesperson security role.
- C. The manager has user level read access to the entity.
- D. The salesperson directly reports to the sales manager.

Correct Answer: CD

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://technet.microsoft.com/en-us/library/dn832142.aspx>

QUESTION 45

An organization wants to use Multi-Entity Quick Search.

Which three entities can be used for Multi-Entity Quick Search? Each correct answer presents a complete solution. Choose three.

- A. Leads
- B. Custom entities
- C. Accounts
- D. Contacts
- E. Orders

Correct Answer: ACD

Section: (none)

Explanation

Explanation/Reference:

Ref: <http://www.dynamicscrmpros.com/customization-global-search-microsoft-dynamics-crm-2015/>

QUESTION 46

Users at your company do not need the No Orders in Last 6 Months option in the public view accounts. You need to remove this view from the list of views.

What should you do?



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- A. Deactivate the view from system settings.
- B. Delete the view from the customizations area.
- C. Deactivate the view from the customizations area.
- D. Delete the view from system settings.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Ref: https://technet.microsoft.com/en-us/library/dn509578.aspx#BKMK_TypesOfViews

QUESTION 47

You create a custom entity named Ocean. It has the plural name of Oceans.

What are three system views for this custom entity? Each correct answer presents a complete solution. Choose three.

- A. Ocean Lookup View
- B. Ocean Advanced Find View
- C. Ocean Associated View
- D. My inactive Oceans
- E. My active Oceans

Correct Answer: ABC

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://www.microsoft.com/en-US/dynamics/crm-customer-center/create-a-new-entity.aspx>

QUESTION 48

A System View's email address is truncated. You need to resolve this issue by editing the view.

What should you do?

- A. Select Configure Columns. In the columns list change Increase the Width of the Email Address field.
- B. Remove the Email Address field. Use Add Columns to add the column back to the view. Enter the column width at the prompt.
- C. Select the Email Address field. Click and drag the right edge of the column to resize it to the desired width.
- D. Select the Email Address field. Click Change Properties, and select a new width for the column.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Ref: https://technet.microsoft.com/en-us/library/dn509578.aspx#BKMK_ChangeColumnWidth

QUESTION 49

Your System View shows all contacts who work for educational institutions.

You want to change the view so that it also shows contacts who work for government organizations.

Which two actions should you perform in System View? Each correct answer presents part of the solution. Choose two.

- A. Paste in the Fetch XML for your new query.
- B. Select Edit Filter Criteria.
- C. Add the additional query criteria.
- D. Select Details to modify the query.

Correct Answer: BC

Section: (none)

Explanation

Explanation/Reference:

Ref: https://technet.microsoft.com/en-us/library/dn509578.aspx#BKMK_AddFindColumns

QUESTION 50

You create an entity named Achievement.

Which two properties can you change after the entity is created and saved? Each correct answer presents a complete solution. Choose two.

- A. Display Name
- B. Entity Ownership
- C. Define as an activity entity
- D. Auditing

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://www.microsoft.com/en-US/dynamics/crm-customer-center/create-a-new-entity.aspx>
<https://msdn.microsoft.com/en-us/library/gg334236.aspx>

QUESTION 51

You are updating custom entities in Microsoft Dynamics CRM.

Which three custom entity options can be disabled after they have been enabled? Each correct answer presents a complete solution. Choose three.

- A. Mail Merge
- B. Connections
- C. Document Management
- D. Queues
- E. Access Teams

Correct Answer: ACE

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://msdynamicscrmblog.wordpress.com/2013/11/11/entity-options-in-dynamics-crm-2013/>

QUESTION 52

You create a custom entity named Project.

You want Top-Project instead of Project to appear in the UI for this entity.

Which two properties of the entity should you change? Each correct answer presents part of the solution. Choose two,

- A. Display Name
- B. Description
- C. Name
- D. Plural Name

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

Ref: <http://dynamicscrminfo.blogspot.co.uk/2013/06/how-to-create-custom-entity-in-crm-2011.html>

QUESTION 53

You create two entities, Event and Booking, in Microsoft Dynamics CRM.

The Booking entity references the Event entity with an Event lookup attribute in the Booking entity. This Event lookup attribute is used on the Booking form as lookup control.

You want to delete the Event entity.

What should you do first?

- A. Delete the Event entity; all references are deleted automatically.
- B. Remove the lookup attribute in the Booking entity.
- C. Remove the lookup control on the Booking form.
- D. Remove the relationship between Event and Booking.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://msdn.microsoft.com/en-us/library/gg309749.aspx>

QUESTION 54

You create a custom entity named Event in Microsoft Dynamics CRM for your customer.

Your customer has specific requirements regarding naming conventions.

Which information is always part of the Schema Name of a custom entity?

- A. Solution Publisher Prefix
- B. Primary Field Name
- C. Display Name
- D. Description

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://msdn.microsoft.com/en-us/library/gg309396.aspx>

QUESTION 55

You need to convert a personal chart to a system chart in Microsoft Dynamics CRM?

What should you do?

- A. Export the chart from the chart pane, and import it into the entity customization chart area.
- B. Create a solution that includes the personal chart and import the solution to create the system chart.
- C. Go to the entity customization, and recreate the chart as a system chart.
- D. Share the chart with all other Dynamics CRM users to convert it to a system chart.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://community.dynamics.com/crm/b/magnetismsolutionscrmblog/archive/2012/11/01/converting-a-personal-chart-into-a-system-chart>

QUESTION 56

You create a personal dashboard and want to make it available to a group of other Microsoft Dynamics CRM users.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

- A. Share the dashboard with each of the users.
- B. Give the users a common security role, and grant the security role permission to the dashboard.
- C. Add the dashboard to a solution, and import it as a system dashboard.
- D. Save a copy of the dashboard, and assign the dashboard to a team that contains the users.

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://www.packtpub.com/sites/default/files/4408EN-Chapter-4-Sharing-and-Assigning-Dashboards.pdf>

QUESTION 57

You are consulting for a company that needs a new system chart for their Account entity.

Which three locations in Microsoft Dynamics CRM can this chart be consumed? Each correct answer presents part of the solution. Choose three.

- A. In the navigation pane
- B. In the ribbon bar

- C. In a dashboard
- D. In the chart pane alongside a view
- E. In a main form

Correct Answer: CDE

Section: (none)

Explanation

Explanation/Reference:

Ref: <http://crmbook.powerobjects.com/basics/analytics/dashboards/>

<http://crmbook.powerobjects.com/system-administration/customization/charts-dashboards/>

<https://community.dynamics.com/crm/b/crmtipstricksnewstomaster/archive/2014/05/21/dynamics-crm-quick-tip-embed-charts-into-forms>

QUESTION 58

You create a new business process flow on the account entity for your inside sales team. The business process flow has four stages. The first stage contains three fields from the account entity. All of these fields are required in the business process flow, and one field is read-only because of field security.

A salesperson reports that no one can move past the first stage.

You need to resolve this issue.

What should you do?

- A. Create a security role that grants the inside sales team the ability to read and update the account entity.
- B. Create a field security profile for the inside sales team that grants them the ability to read all of the fields in the first stage.
- C. Create a field security profile for the inside sales team that grants them the ability to update the read-only field in the first stage.
- D. Modify the existing inside sales team's security role and mark the Activate Business Process Flows Miscellaneous Privilege.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Ref: <http://www.fmtconsultants.com/2014/10/using-out-of-the-box-field-level-security-to-apply-security-to-business-process-flows-in-dynamics-crm-2013/>

QUESTION 59

On the Account record in Microsoft Dynamics CRM, you create business rules that update the Credit Limit based on the Relationship Type option set.

After which two user actions do these business rules apply? Each correct answer presents a complete solution. Choose two.

- A. Saving an Account
- B. Changing a Relationship Type on an existing Account
- C. Adding a Relationship Type to a new Account
- D. Deleting an Account

Correct Answer: BC

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://technet.microsoft.com/en-us/library/dn531086.aspx>

QUESTION 60

You need to create a custom calculated numeric field that has five digits after the decimal point.

Which field type should you use?

- A. Decimal number
- B. Floating point number
- C. Whole number
- D. Currency

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://technet.microsoft.com/en-us/library/dn832103.aspx>

https://technet.microsoft.com/en-us/library/dn531187.aspx#BKMK_UsingTheRightTypeOfNumber

QUESTION 61

You want to add a custom attribute for alphanumeric values. This attribute should be displayed on the form as multiline control.

Which two Data Types should you use? Each correct answer presents a complete solution. Choose two.

- A. Single Line of Text (Format: Text Area)
- B. Lookup
- C. Option Set
- D. Multiple Lines of Text

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://msdynamicscrmblog.wordpress.com/2013/10/22/types-of-fields-in-dynamics-crm-2013/>

QUESTION 62

You need to configure Microsoft Dynamics CRM so that the sales personnel at your company must fill in the Estimated Revenue field on the Opportunity form.

What should you do?

- A. Modify the Field Type to Simple.
- B. Modify the Field Requirement to Business Required.
- C. Modify the Data Type to Currency.
- D. Modify the IME Mode to Disabled.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Ref: <http://crmbook.powerobjects.com/system-administration/customization/customizing-fields/>

QUESTION 63

You are adding a calculated field to the account entity.

Which two fields can you include in the field calculation? Each correct answer presents part of the solution. Choose two.

- A. Fields on a related quote
- B. Fields on the account
- C. Fields on a related opportunity
- D. Fields on the related parent account

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://technet.microsoft.com/en-us/library/dn832103.aspx>

QUESTION 64

You export an unmanaged solution from Microsoft Dynamics CRM. The unmanaged solution contains the following two entities:

Account

Custom entity account ledger

During the export process, Microsoft Dynamics CRM identifies a dependency from the account ledger's Lookup field to the opportunity entity and asks you to include the opportunity entity within the solution. You exclude the opportunity entity from your solution export.

What happens to the solution?

- A. It fails to import because opportunity does not yet exist.
- B. It fails to import because opportunity was not in the solution.
- C. It successfully imports with the relationship to opportunity.
- D. It successfully imports without the relationship to opportunity.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://msdn.microsoft.com/en-us/library/gg309749.aspx>

QUESTION 65

You need to grant a third party the appropriate rights to create new entities and system charts within Microsoft Dynamics CRM.

Which two standard security roles should you use? Each correct answer presents part of the solution. Choose two.

- A. CEO-Business Manager
- B. System Administrator
- C. Deployment Administrator
- D. System Customizer

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://technet.microsoft.com/en-us/library/dn531052.aspx>

QUESTION 66

You need to create a solution file to import into another environment.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

- A. Create a managed solution file by exporting an unmanaged solution as Managed Solution.
- B. Create an unmanaged solution file by exporting an unmanaged solution as Unmanaged Solution.
- C. Create a managed solution file by exporting a managed solution as Managed Solution.
- D. Create an unmanaged solution file by exporting a managed solution as Unmanaged Solution.

Correct Answer: AB

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://technet.microsoft.com/en-us/library/dn531198.aspx>

QUESTION 67

Your customer needs a customization of Microsoft Dynamics CRM to include a venue.

The venue must meet the following requirements:

- Contain only basic information
- Show a relationship with accounts that represent sponsors
- Show multiple relationships to contacts who are performers
- Show an aggregate of the number of attendees

What should you do?

- A. Create a new venue view.
- B. Create a new venue entity.
- C. Create a new venue connection role.
- D. Rename the contact entity to venue.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Ref: <https://msdn.microsoft.com/en-us/library/gg328007.aspx>

QUESTION 68

You import a managed solution that modifies the account entity. You then import an unmanaged solution that also modifies the account entity.

What is true about this scenario?

- A. The modifications from the unmanaged solution will overwrite the modifications from the managed solution.
- B. The modifications from both the managed solution and the unmanaged solution will be merged together.
- C. The modifications from the unmanaged solution will not appear,
- D. The modifications from the managed solution will not appear.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Ref: https://msdn.microsoft.com/en-gb/library/gg334576.aspx#BKMK_UnmanagedandManagedSolutions



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